

SPONSORSHIP OPPORTUNITIES

PICTOU COUNTY'S FAVOURITE EVENT FOR THE HOME... NOW WITH AN EXPANDED OUTDOOR COMPONENT!

Join the home improvement and outdoor lifestyle revolution at the Pictou County Home & Outdoor Show Powered by Nova Scotia Power for its sixth annual edition. Get excited for a showcase of products and services related to new home construction, renovations, remodels and home improvement projects, and an outdoor component that will capture a full range of outdoor hobbies. The outdoor expansion will bring together all the region's favorite outdoor lifestyle activities and get enthusiasts prepped for the warm weather ahead. The show will display motorsports, RVs, boats, docks, kayaks and much more.

With thousands of attendees each year, there's no better place to make an impact with your brand than our tailored-to-you sponsorship opportunities. Read on for exclusive ways you can partner with the show and give extra visibility to your company!

EVENT DETAILS

Date: April 5-7, 2024 Location: Pictou County Wellness Centre

IMPORTANT NOTES ON SPONSORSHIP

Master Promotions must approve all sponsorship merchandise.

TO SIGN ON AS A SPONSOR TODAY, CONTACT:

Sean Miller Show Manager 902-483-0778 1-888-454-7469 smiller@mpltd.ca



SPONSORSHIP OPPORTUNITIES

VISITOR BAG SPONSOR (1 AVAILABLE)

Attendees will appreciate this convenience as they visit exhibits and walk through the Pictou County Wellness Centre. Official show bags will be bailed to all ttendes at the show entrances to collect all of the information they receive during their time at the show. It's a great way to create an early and lasting impact while welcoming visitors to the show. Two Options for this Sponsorship:

- 1. Sponsor provides a minimum of 750 bags.
- 2. Provide us your company logo and we will source, design, print and have the bags delivered to the show - hassle free for you. Custom Pricing for this turnkey opportunity.

EXCLUSIVE LANYARD SPONSOR (1 AVAILABLE)

You provide the lanyards (minimum 500 Lanyards) and we will be provided to all exhibitors to be worn throughout the entire event. This category is limited to sponsors who are non-competitive to exhibitors. This sponsorship includes: There are two options:

- You provide lanyards imprinted with your company logo for all attendees (Sponsor may provide a minimum of 500 bulldog clip lanyards).
- Provide us with your company logo and we will have the lanyards designed, printed and delivered to the show. Custom Pricing for turnkey sponsorship.

EXCLUSIVE PEN

The door prize area will be busy during the show. It is the first place attendees make their impression of the show and the first place they'll look for a pen to complete the door prize ballot. Each visitor will be offered a pen to keep, courtesy of the sponsor. Enjoy the benefits of having your name within arm's reach of all visitors by providing the Pictou County Home & Outdoor Show Powered by Nova Scotia Power with a branded keepsake for show visitors – that will stay with them long after the show is done. Sponsor must provide a minimum of 750 pens.

SWAG DAY SPONSOR

This unique sponsorship opportunity will get your branded swag (hat, lure, t-shirt, etc.) in the first 500 hands. This is a superb opportunity to create brand awareness or draw attention to a new brand, product or product line. This opportunity is available each event day - four opportunities. Swag day sponsors will be advertised throughout our social media, email blasts & website channels.

SOCIAL MEDIA SPONSOR (3 AVAILABLE)

Harness the power of social media! This unique sponsorship package has three elements: inclusion in three direct audience emails to our database of past show visitors; a shout-out on the event's "show features" web page; and mentions in three posts on the show's Facebook page. Your company name and a link to your corporate website will be included in each element. Don't miss this high exposure opportunity. **Opportunity** limited - 3 sponsors.

\$500 + Lanvards

\$500 + swag

\$500 + Bags

\$500 + pens

\$500



SPONSORSHIP OPPORTUNITIES

FLOOR DECALS/DIRECT ROUTE SPONSOR (2 AVAILABLE)

Decals branded with company logo in high traffic areas and leading from entrance to your booth. Extends your reach outside the exhibit area. There is no better way to lead visitors directly to your booth than with a Direct Route sponsorship. You will receive up to 10 floor decals, spread throughout the show, which will lead a path directly to your booth. The decals will feature your full color logo and an arrow in the direction of you booth. It's an eye-catching and highly effective way to draw attention and traffic to your booth. **Opportunities limited** - **only 2 available.**

WEB BANNER SPONSOR (2 AVAILABLE)

Your company's logo will be showcased on the Show's official website which receives thousands of hits. We will also provide a link to your own company website, to route the traffic your way. **Opportunities limited - only 2 available.**

DOOR PRIZE

Door prize will need to have a minimum retail value of \$500. Prize must be approved by show management. Note: the prize must be free and clear of any taxes, add-ons or fees. *This sponsorship includes:*

- Inclusion on the show website & social media event page
- Inclusion in select media including, radio, newsprint & television
- Ballots & on-site signage provided
- Display space for the prize close to the front entrance (depending on the prize)

ACT NOW!

Many of the opportunities are limited in number, so don't delay! All sponsorship opportunities are available on a first come, first served basis.

We look forward to helping you maximize your sponsorship to its full potential.

Have a unique partnership idea? Let us know and we can help you design a custom package that's just right for your company.

Sean Miller

Show Manager 902-483-0778 1-888-454-7469 smiller@mpltd.ca

\$650

\$500

IN KIND





Sean Miller, Show Manager– <u>smiller@mpltd.ca</u> PO Box 565, Saint John, New Brunswick E2L 3Z8 Phone: 1-888-454-7469 • Fax: (506) 658-0750 G.S.T. Number 10355 7344RT

SPONSORSHIP CONTRACT

All correspondence regarding sponsorship will be directed to the individual and address noted below.

Company Name	
Contact Name	
Mailing Address	
Phone	
Fax	
Email	

SPONSORSHIP OPPORTUNITIES

Please indicate the opportunity you would like to sponsor:

SPONSORSHIP OPPORTUNITY	PRICE (plus applicable taxes)
Visitor Bag Sponsor (1 available) - SOLD	\$500 + Bags
Exclusive Lanyard Sponsor (1 available)	\$500 + Lanyards
Exclusive Pen Sponsor	\$500 + Pens
Swag Day Sponsor	\$500 + Swag
Social Media Package	\$500
Floor Decals/Direct Route Sponsor (1 available)	\$650
Web Banner Sponsor (2 available)	\$500
Door Prize (minimum \$500 value)	In Kind

PAYMENT INFORMATION

Payment due by February 5, 2024

Cheque enclosed (*Please make cheques payable to Master Promotions Ltd.*)

I have read and agree to the terms outlined in the sponsorship package and contract, and agree to sponsor this event this ____ day of ______, 20_____.

Signature per Master Promotions Ltd.

Sponsorship Applicant's Signature

SPONSORSHIP CONTRACT TERMS AND CONDITIONS

DEFINED TERMS

The term "Show" refers to the specific event name referenced on the first page of this contract. This Show is produced and managed by Master Promotions Ltd. As used hereinafter, the term "Master Promotions" means, collectively, Master Promotions Ltd., its partners, and any associated officers, directors, agents, subsidiaries, affiliates, representatives, employees and assigns, unless the context requires otherwise. The term "Sponsor" means, collectively, the entity or person that executes this contract as the "Sponsor" and each of its officers, directors, shareholders, employees, contractors, agents, representatives, volunteers, assigns, and/or invitees, as applicable.

1. SPONSORSHIP OBLIGATIONS:

1.1 **Scope of Sponsorship:** Sponsor agrees to provide financial or in-kind support to Master Promotions in exchange for the promotional benefits outlined on page 1.

1.2 **Payment and Deliverables:** Sponsor shall make payments according to the schedule outlined on page 1, and provide any agreed-upon materials, logos, or content to Recipient for promotional use. All applicable provincial and federal taxes at the time of the event are the sole responsibility of the Exhibitor.

2. MASTER PROMOTIONS OBLIGATIONS:

2.1 **Promotional Benefits:** Recipient agrees to provide Sponsor with the promotional benefits outlined on page 1, including but not limited to logo placement, mentions in marketing materials, and visibility at events.

2.2 **Compliance:** Master Promotions shall use its best efforts to ensure that all promotional materials comply with applicable laws and do not negatively impact Sponsor's reputation.

3. TERM AND TERMINATION:

3.1 The Sponsor will be required to pay in full for the contracted amount on any cancellation received after 90 days prior to the first show date. Cancellations must be received in writing.

4. INTELLECTUAL PROPERTY:

4.1 License: Each party grants the other a non-exclusive, royalty-free license to use its trademarks, logos, and other intellectual property solely for the purposes of this contract.

4.2 Ownership: All intellectual property developed or created during the term of this Contract shall be owned by the party that creates it.

5. LIMITATION OF LIABILITY

5.1 Under no circumstances shall either party be liable for any lost profits or any incidental, special, indirect, punitive or consequential damages whatsoever for any of their acts or omissions, whether or not apprised of the possibility of any such lost profits or damages. Sponsor expressly assumes all risks associated with, resulting from or arising in connection with sponsors participation or presence at the Show, including, without limitation, all risks of theft, loss, harm, damage or injury to the person (including death), property, business or profits of Sponsor, except to the extent caused by negligence or intentional act of Master Promotions or the Exhibit Facility. Sponsor has sole responsibility for its property or any theft, damage or other loss to such property (whether or not stored in any courtesy storage area). Neither Master Promotions nor the Exhibit Facility accepts responsibility, nor is a bailment created, for property delivered by or to Sponsor. Neither Master Promotions nor the Exhibit Facility shall be liable for, and Sponsor hereby releases all of them from, and covenants not to sue any of them with respect to, any and all risks, losses, damages and liabilities described in this paragraph.

6. INDEMNIFICATION:

6.1 The Sponsor will indemnify, defend, and hold Master Promotions harmless from and against any claims relating to directly or indirectly to, or arising out of, content posted on the sponsors website, use of sponsor materials, or use of Sponsor use of Sponsor logos and trademarks.

6.2 Each party agrees to indemnify and hold harmless the other party from any claims, damages, or losses arising out of the breach of this Agreement or negligence.

7. GOVERNING LAW:

7.1 Governing Law: This Agreement shall be governed by and construed in accordance with the laws of the Province where the event is located.

8. MISCELLANEOUS:

8.1 Entire Contract: This Contract constitutes the entire understanding between the parties and supersedes all prior sponsorship agreements and understandings.